

ENUGU STATE MINISTRY OF HEALTH ENUGU MEDICAL DIAGNOSTIC CENTER INVITATION FOR EXPRESSION OF INTEREST

The State Ministry of Health (“SMOH”), on behalf of the Enugu State Government (the “State”), is calling for Expression of Interest (“EOI”) from qualified institutions for the management of the Enugu Medical Diagnostic Center (“EMDC”). The State has made huge investment in this Project over the past few years, with a view to having it serve as the hub of its medical tourism strategy.

The Enugu State Ministry of Health hereby invites capable institutions with proven track record in managing medical diagnostic centers and with good financial base to express interest in the management of EMDC.

INTRODUCTION

Enugu Medical Diagnostic Center is situated in the heart of Enugu metropolis with good road access, sitting on over 1.5 hectares of land including a total of 6,700 square meters of built up space on four (4) floors.

It is equipped with state-of-the-art Medical Imaging Equipment and will have adequate arrangement for grid power as well as water supply and discharge.

EMDC is the largest of its kind in the Southeast Nigeria and is therefore uniquely positioned to accelerate commercial activities in Enugu and across the Southeast geopolitical region.

To date, EMDC has been financed solely by Enugu State Government and is designed to accommodate major international and domestic institutions for management.

Enugu is the former capital of the defunct Eastern Nigeria with a working class population estimated to be more than a million people with good purchasing power.

The surrounding cities of Awka, Owerri, Abakaliki will also form the initial catchment area of medical tourists to the center.

METHOD OF APPLICATION

Interested partners (eligible entities or consortia) should indicate their interest by submitting an EOI with the following documents and information, as applicable under the subject headings specified below. In the case of consortium, please provide the relevant information for each consortium member.

In the case of a single entity:

1. Incorporation details including Memorandum and Articles of Association, Certificate of Incorporation with relevant authority in country of registration. For Nigerian companies, the Corporate Affairs Commission;
2. List of Shareholders with 5% or more stake as Directors of Entity;
3. Strategic rationale for seeking to manage EMDC;
4. Demonstration of good financial standing evidenced by a recent audited account (not earlier than 2016) and letter from a reputable bank;
5. Adviser's letter of Appointment (if EOI is being submitted on behalf of an entity) and
6. Contact details showing email, telephone number and website.

In the case of a Consortium

1. Consortium Name;
2. Ownership Structure of bidding entities in the consortium, identifying all shareholders with 5% or more stake;
3. Evidence of alliance/partnership/joint venture between entities in the consortium, clearly indicating the lead entity authorised to submit the EOI;
4. Memorandum & Articles of Association, and Certificate of Incorporation with relevant country authority for each member of the consortium with more than 5% stake;
5. Adviser's Letter of Appointment (if EOI is being submitted on behalf of a consortium);
6. Full name(s) of contact person(s), email addresses, telephone numbers and website for each entry; and
7. Any relevant information that demonstrates credibility and eligibility for the transaction.

SUBMISSION OF EXPRESSION OF INTEREST

Prospective partners are required to submit their Expression of Interest in English and titled "Expression of Interest for the Opportunity to Manage the Enugu Medical Diagnostic Center". The EOI should be submitted **on or before 18th June, 2018**; and

Make a non-refundable payment of N250,000 (Two hundred and Fifty Thousand Naira) only
Transaction Details

Revenue Name — Prequalification/Processing Fees

Ministry —Ministry of Health

Account Name — ENSG Paydirect

Electronic copies of the EOI should be delivered to enugusmoh@gmail.com

Hard copied of the EOI and ePayment receipt must be delivered to the address listed below:

PLEASE NOTE

Upon receipt and evaluation of the EOIs, a shortlist of potential partners will be prepared. Shortlisted prospective partners will be contacted and advised on the next steps.

SMOH reserves the right to take the final decision on EOIs without any responsibility to the respondent. SMOH shall not be responsible for the cost of any submission of EOIs or any loss suffered by such submission. For further clarification or enquiries, prospective investors may obtain information from the state via the address stated above.